



CRM

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BEOS por Cliente



Respondemos a la siguiente pregunta:

¿Qué clientes me han hecho Eventos?

Pudiendo filtrar por:

- Fechas
- Status
- Salones
- Tipo de Orden de Servicio
- Segmentos

The screenshot shows a CRM interface with a sidebar on the left and a main table of events. The sidebar contains search filters for dates, status, and sales type. The main table lists events with columns for Type, Client, # Events, Pax, Children, Amount, Avg amount, Phone, E-mail, and Last exec. date. Two modal windows are overlaid on the table, both highlighted with red boxes. The 'Choose Types' modal contains a grid of event categories such as 'WEDDINGS OFFSITE GROUPS', 'WEDDINGS IN-HOUSE', 'REUNION/ALQUILER DE SALON', 'BLESSINGS', 'GRUPOS', 'HEN PARTIES', 'SHOWS MOONLIGHT', 'EVENTOS SBC', 'WEDDING CIS', 'WEDDING BWS', 'DAY AFTER BBQ', 'CELEBRACIONES LUNA', 'BODAS ESPAÑOLAS', 'BLESSINGS AGENTS', 'SERVICIOS HABITACIONES', 'PRUEBAS MENU', and 'WEDDING KL'. The 'Choose Segment' modal contains a grid of segments such as 'WEB', 'CASA', 'FBD', 'REDES SOCIALES', 'REFERRAL', 'BWS', 'NETWORKING', 'ROADSHOW', 'AGENT', 'FAIR', 'KL', 'REPEAT', 'STAFF', 'WALKIN', 'OPEN DAY', 'OTHER', 'HOTEL', 'EMAIL', 'PHONE', and 'CIS'. Both modals have an 'Unmark all' button and a green checkmark confirmation button.

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Ventas por Cliente



Respondemos a la siguiente pregunta:

¿Qué artículos y a que clientes se los he vendido?

Pudiendo filtrar por:

- Fechas
- Tipo de Producto (Artículos, Platos, Menús, Objeto)
- Salones
- Tipo de Orden de Servicio
- Segmentos

The screenshot displays the CRM interface for 'Sales per client'. It features a search bar at the top, a navigation menu, and a user profile 'User: admin1'. The main content area is divided into two panels. The left panel shows filters for 'Date From' (02/01/2019), 'Date To' (02/01/2020), 'Type' (Article), 'Product' (Article), 'Types' (All), and 'Segments' (All). The right panel shows filters for 'Date From' (02/01/2019), 'Date To' (02/01/2020), 'Type' (Menu), 'Product' (2503), 'Types' (All), and 'Segments' (All). Below the filters is a table with columns: Type, Client, Units, Amount, Avg amount, Price, and Email. The table contains data for 'Events' and 'WEDDING MENU 59€'. A search bar at the bottom right shows '100' results.

Type	Client	Units	Amount	Avg amount	Price	Email
Events	B...	24.00	1,296.00	54.00	+35	pe...
Events	H...	24.00	1,296.00	54.00	+35	je...
Events	S...	7.00	378.00	54.00	+35	or...
y - total:		55.00	2,970.00	54.00		

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Salones por Cliente



Respondemos a la siguiente pregunta:

¿Qué salones y a que clientes se los he vendido?

Pudiendo filtrar por:

- Fechas
- Salones
- Tipo de Orden de Servicio
- Segmentos

Main menu / CRM / Halls per client User: adminc1

Search: []

Filters:

Date From: 02/01/2019 Date To: 02/01/2020 Hall: 2100

PANORAMA

All
 Pending
 Accepted
 Budgeted
 Attempted
 Completed
 Failed
 Sales as billed

Types: All
Segments: All

[Refresh]

Type	Client	Units	Length(h)	Avg length(h)	Pax	Children	Amount	Avg amount(h)	Phone	E-mail
Events	PANORAMA	1	1.00	1.00	150	0	0.00	0.00	+44 11 236 887	panorama@classone.com
Events	Royal Victoria Roll 4	1	0.50	0.50	50	0	0.00	0.00	+353 1 856 666	royal.victoria@hoo.co.uk
Events	S...	4	18.00	4.50	140	0	0.00	0.00	+44 11 236 887	sh...@classone.com
Events	T...	1	0.75	0.75	80	0	0.00	0.00	+353 1 856 666	tp...@hoo.co.uk
y - Total:		7	20.25	2.89	420	0	0.00	0.00		

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