



Y&R Management Analysis – Budget Style USALI



To speak of USALI, was understood as part of the Accounting, this way of thinking accompanied us during years (1990-2018), even in the conferences that on the matter (USALI) we have had to give, because well it has taken an important qualitative leap, it is no longer so, in our SHMS, an automatic and daily module of emission has been added for the budgetary control of the income to the purest style of the formats USALI.

It is reinforced with a series of accounting reports for better monitoring of them, just as the option is given that the main report instead of daily is weekly (for example every Monday).

This USALI-style balance is generated daily in the Hotel program and sent to the Management and Finance departments fully automatically so that they can make and take the pertinent measures.

This example even contemplates options for hotels that have TS Time Sharing, the concepts of income are grouped as each hotel sees fit, always in 3 large groups "Room Sales", "F&B" and "Others".

In the generators, in addition to the classic USALI, in the same format can be done for a budgetary follow-up of Rates, Channels, Segments, Client Type, Room Type, Regime, Channels Group, Segments Group and Rate Profile. **What does it mean?**, that our directors of Operations, Revenue, ..., can make their strategic follow-ups that they consider opportune for a better control of their functions?



Y&R Management Analysis – Budget Style USALI

Budget Concepts

Summation section in USALI
H= Room Sales, R= F&B, S= Others

We will configure the lines of our USALI reports according to the groupings of the concepts that we wish (the set of all of them, are the ones that appear in our Production Squares).

Tipo	Orden	Nombre	TS/Hotel	Servicios
H	0	Room Sales	Hotel	AF(H), B+(H), C+(H), C-(H), C=(H), D=(H), E+(H), G+(H), L+(H), MEN1(H), MEN2(H), MEN3(H), PER3(H), PER4(H), S+(H), T+(H), T-(H)...
H	0	TS Sales	Time sharing	75(H), AF(H), B+(H), C+(H), C-(H), C=(H), D=(H), E+(H), G+(H), L+(H), MEN1(H), MEN2(H), MEN3(H), PER3(H), PER4(H), S+(H), T+(H)...
H	20	Upgrades	Hotel + Time sharing	02(H)
H	0	TS Old	Hotel + Time sharing	75(H)
R	0	Oasis	Hotel + Time sharing	03(R), 04(R)
R	1	Panorama	Hotel + Time sharing	05(R)
R	1	Supermarket	Hotel + Time sharing	13(R)
R	0	Salitos	Hotel + Time sharing	21(R), 22(R), 61(R)
R	0	Swimming Pool	Hotel + Time sharing	06(R), 07(R)
R	0	Moonlight	Hotel + Time sharing	08(R), 18(R)
R	0	Luna	Hotel + Time sharing	11(R), 12(R)
R	0	Banquetes	Hotel + Time sharing	55(R), 56(R), 57(R), 58(R), 59(R), RB(R)
R	0	Prod Régimenes	Hotel + Time sharing	DS(R), H(R)
S	0	Golf	Hotel + Time sharing	26(S)
S	0	parking	Hotel + Time sharing	71(S)
S	0	Others	Hotel + Time sharing	09(S), 10(S), 14(S), 16(S), 17(S), 20(S), 23(S), 24(S), 25(S), 27(S), 28(S), 29(S), 30(S), 32(S), 33(S), 36(S), 42(S), 43(S), 4...
S		Advance Payments	Hotel + Time sharing	ANT(S)

00000000	0.00	0.00	0.00	67774.22	15687.20	309299.81	60358.84	9230.39
00000000	0.00	0.00	0.00	36189.59	36189.59	34168.02	34168.02	24169.72
Tot Habitación	25000.03	216.75	0.00	4163767.83	145875.37	2127840.68	416582.84	101295.83
03 ASIS COMIDAS	3891.46	0.00	0.00	132203.37	139532.58	3893.83	139530.21	0.00
04 ASIS BEBIDAS	112.74	0.00	0.00	0.00	2573.58	0.00	2573.58	0.00
05 AR PANORAMA	510.64	0.00	0.00	87711.06	77.51	0.00	510.64	77.51
07 AR PISCINA BEBIDAS	-1.64	0.00	0.00	87011.37	0.00	-1.64	0.00	0.00
08 AR MOONLIGHT	802.50	0.00	0.00	51962.45	0.00	802.50	0.00	0.00
11 UNA BEACH COMIDAS	89.42	0.00	0.00	119.09	0.00	89.42	119.09	0.00
12 UNA BEACH BEBIDAS	1568.09	0.00	0.00	81452.59	694.55	1568.09	694.55	0.00
13 SUPERMERCADO	558.36	0.00	0.00	216262.15	1450.82	558.72	1424.48	0.00
18 MOONLIGHT COMIDAS	45.95	0.00	0.00	0.00	0.00	45.95	0.00	0.00
21 AUTOS DE RENTA	0.00	0.00	0.00	436.37	0.00	0.00	436.37	0.00
22 AUTOS DE RENTA	37.91	0.00	0.00	56269.77	0.00	37.91	0.00	0.00
34 RECAMBIO INTERIO	0.00	0.00	0.00	6972.95	0.00	0.00	6972.95	0.00
35 GODPACK BECCUB	0.00	0.00	0.00	287.24	0.00	0.00	287.24	0.00
55 ANQUETES COMIDA	-1217.18	0.00	0.00	6970.36	-2261.12	-1217.18	-2261.12	0.00
56 ANQUETES BEBIDA	-537.86	0.00	0.00	1225.34	0.00	-537.86	1225.34	0.00
58 ANQUETES EXTRAS	0.00	0.00	0.00	334.10	0.00	0.00	334.10	0.00
59 DOLIVER SALONES	413.22	0.00	0.00	0.00	0.00	413.22	0.00	0.00
DS SAYING BREAKFAST	2292.65	0.00	0.00	2033.49	1466.23	2292.65	2161.86	1289.84
FI GUARNITO / SG	176.15	0.00	0.00	0.00	0.00	176.15	0.00	0.00
MP MEDIA PENSIONHB	0.00	0.00	0.00	0.00	0.00	72.72	0.00	72.72
RB CREDITO DITO EVENTOS	66337.30	0.00	0.00	0.00	0.00	66337.30	0.00	0.00
Tot Régimen	96091.25	0.00	713783.19	153376.20	1466.23	94048.40	153616.84	1362.66
03 ASIS COMIDAS	0.00	0.00	0.00	16085.61	0.00	0.00	16085.61	0.00
04 ASIS BEBIDAS	0.00	0.00	0.00	25555.59	0.00	0.00	25555.59	0.00
06 MIEZA EXTRA	81.82	0.00	0.00	143.82	0.00	81.82	143.82	0.00
10 OMISION MAG VENDING	4644.41	0.00	0.00	0.00	0.00	0.00	0.00	0.00
13 SUPERMERCADO	0.00	0.00	0.00	14.54	0.00	0.00	14.54	0.00
14 FITNESS CENTRE	2000.00	0.00	0.00	0.00	0.00	2000.00	0.00	0.00
16 AVANDERIA	408.64	0.00	0.00	0.00	0.00	408.64	0.00	0.00
17 TELEFONO	267.47	0.00	0.00	51.35	0.00	267.47	51.35	0.00
20 EVOLUCION MAQUINAS	-290.52	0.00	0.00	-1.82	0.00	-290.52	-1.82	0.00
23 ARAJE	11687.59	0.00	0.00	56.82	0.00	11744.41	0.00	0.00
24 AFE RENTUALIA CALA	9715.66	0.00	0.00	71.37	0.00	9742.93	44.10	0.00
25 ECREATIVAS BILLAR	743.64	0.00	0.00	0.00	0.00	743.64	0.00	0.00
26 OLFIOREEN FEES	0.00	0.00	0.00	143733.53	0.00	0.00	143733.53	0.00
27 DOLIVERES VARIOS	125.00	0.00	0.00	0.00	0.00	125.00	0.00	0.00
28 DALLASTOWELS RENT	323.37	0.00	0.00	0.00	0.00	323.37	0.00	0.00
29 ONSIGNA	212.00	0.00	0.00	0.00	0.00	212.00	0.00	0.00
36 ELECTRICIDAD	2463.35	0.00	0.00	19567.57	0.00	2384.16	19966.74	0.00
32 BROS 10%	383.64	0.00	0.00	45.84	0.00	383.64	45.84	0.00
33 BROS 21%	209.92	0.00	0.00	2220.74	0.00	209.92	2220.74	0.00
35 GODPACK BECCUB	0.00	0.00	0.00	695.43	0.00	0.00	695.43	0.00
37 TRANSFER	0.00	0.00	0.00	8044.17	0.00	0.00	8044.17	0.00
38 AR-RENTAL	0.00	0.00	0.00	13718.79	0.00	0.00	13718.79	0.00
39 VENTOS ESQUALES	0.00	0.00	0.00	10091.25	0.00	0.00	10091.25	0.00
42 ONSIONES RENT A CAR	521.48	0.00	0.00	0.00	0.00	521.48	0.00	0.00
43 ARAJE PERSONAL	1191.10	0.00	0.00	0.00	0.00	1191.10	0.00	0.00
46 BLUQUERIA PISCINA	513.64	0.00	0.00	0.00	0.00	513.64	0.00	0.00
47 INCURTURAS	216.14	0.00	0.00	0.00	0.00	216.14	0.00	0.00
49 ECREATIVAS DEPORTIV	3719.01	0.00	0.00	0.00	0.00	3719.01	0.00	0.00

Production Square.
External Departments are also included in the Production Scale and may therefore form part of the Budgets.



Y&R Management Analysis – Budget Style USALI

Budget Master File



Main menu / Budgeting / D.B. Budgets Master File User: adminc1

Edit Budget

Name:

Type:

Stats

- ☒ Rooms
- ☒ Rooms Block.
- ☒ Rooms Occ.
- ☒ Rooms Free of charge
- ☒ Rooms House use
- ☒ Pax Hotel
- ☒ Rooms TS
- ☒ Pax TS

Revenue Rooms (H)

- ☒ Producción Habitaciones
- ☒ Producción TS
- ☒ TS Antiguo

Concepts

F&B Revenue (R)

- ☒ OASIS
- ☒ PANORAMA
- ☒ BAR PISCINA
- ☒ SALITOS
- ☒ LUNA BEACH
- ☒ MOONLIGHT
- ☒ BANQUETES
- ☒ SUPERMERCADO

Revenue Other (S)

- ☒ MISCELANEOUS
- ☒ GOLF
- ☒ PARKING PROMENADE

As stated at the beginning, not only can we have the basic USALI report, but we can make as many reports as we need in the style of:

- Rates, Channels,
- Segments,
- Client Type,
- Room Type,
- Regime,
- Channels Group,
- Segment Group and
- Rate Profile

And we will be able to put those concepts that we consider opportune, for example we could make that they only take production of Rooms, without they had any other data (statistics/F&B/...), since when speaking of Channels the above mentioned data could not be important.



Y&R Management Analysis – Budget Style USALI

Budget Generation



Once the "masters" have been defined, the next step is the generation of the budget.

Main menu / Budgeting / D.1. Budget Generation User: adminc1

Budget: General 2019 Concept: Rooms

fx Change Percentage

Save Percentage 120

Total	JAN (8.49%)	FEB (7.87%)	MAR (8.49%)	APR (8.22%)	MAY (8.49%)	JUN (8.22%)	JUL (8.49%)	AUG (8.49%)	SEP (8.22%)	OCT (8.49%)	NOV (8.22%)	DEC (8.49%)
201845	17143	15484	17143	16590	17143	16590	17143	17143	16590	17143	16590	17143
1	553	553	553	553	553	553	553	553	553	553	553	553
2	553	553	553	553	553	553	553	553	553	553	553	553
3	553	553	553	553	553	553	553	553	553	553	553	553
4	553	553	553	553	553	553	553	553	553	553	553	553
5	553	553	553	553	553	553	553	553	553	553	553	553
6	553	553	553	553	553	553	553	553	553	553	553	553
7	553	553	553	553	553	553	553	553	553	553	553	553
8	553	553	553	553	553	553	553	553	553	553	553	553
9	553	553	553	553	553	553	553	553	553	553	553	553
10	553	553	553	553	553	553	553	553	553	553	553	553
11	553	553	553	553	553	553	553	553	553	553	553	553
12	553	553	553	553	553	553	553	553	553	553	553	553
13	553	553	553	553	553	553	553	553	553	553	553	553
14	553	553	553	553	553	553	553	553	553	553	553	553
15	553	553	553	553	553	553	553	553	553	553	553	553
16	553	553	553	553	553	553	553	553	553	553	553	553
17	553	553	553	553	553	553	553	553	553	553	553	553
18	553	553	553	553	553	553	553	553	553	553	553	553
19	553	553	553	553	553	553	553	553	553	553	553	553
20	553	553	553	553	553	553	553	553	553	553	553	553
21	553	553	553	553	553	553	553	553	553	553	553	553
22	553	553	553	553	553	553	553	553	553	553	553	553
23	553	553	553	553	553	553	553	553	553	553	553	553
24	553	553	553	553	553	553	553	553	553	553	553	553
25	553	553	553	553	553	553	553	553	553	553	553	553
26	553	553	553	553	553	553	553	553	553	553	553	553
27	553	553	553	553	553	553	553	553	553	553	553	553
28	553	553	553	553	553	553	553	553	553	553	553	553
29	553	553	553	553	553	553	553	553	553	553	553	553
30	553	553	553	553	553	553	553	553	553	553	553	553
31	553	553	553	553	553	553	553	553	553	553	553	553

JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

adminc1

It can be indicate an annual budget and the system automatically distributes it to us monthly and in turn daily.

We can modify a month, days, ..., put padlocks (that the amount that is in that box is not modified even if a higher level is modified).

Change an amount or a budget and recalculate the month, year, (without touching amounts padlock),

Be Make the monthly percentages based on 120 and not based on 100, ...

Generate budgets for future years, past, ...

See the results and change again (**SIMULATIONS**)



Y&R Management Analysis – Budget Style USALI

Daily Report



Main menu / Budgeting / D.3. Daily Report

User: admin1

	Day								Month								Year	
Concept	Budget	Avg. Room	Current	Avg. Room	Diff	Previous	Avg. Room	Diff	Budget	Avg. Room	Current	Avg. Room	Diff	Previous	Avg. Room	Diff	Budget	Avg. Room
Room Sales (H)																		
Producción Habitaciones	34,416.52	71.11	23,771.58	66.40	10,644.94	36,862.57	75.23	13,090.99	722,746.92	71.11	718,255.95	71.93	4,490.97	679,044.49	64.04	39,211.46	11,776,220.12	85.27
Producción TS	5,506.00	11.38	5,208.00	14.55	298.00	252.28	0.51	4,955.72	115,626.00	11.38	112,654.00	11.28	2,972.00	2,347.38	0.22	110,306.62	1,720,867.84	12.46
TS Antiguo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Room Sales (H)	39,922.52		28,979.58		10,942.94	37,114.85		8,135.27	838,372.92		830,909.95		7,462.97	681,391.87		149,518.08	13,497,087.96	
Avg. Hotel	87.13		86.76		0.37	91.02		4.26	87.13		87.94		0.80	79.38		8.55	106.75	
Avg. TS	61.87		62.00		0.13	2.97		59.03	61.87		62.00		0.13	1.15		60.85	61.95	
Avg. Room	82.48		80.95		1.54	75.74		5.20	82.48		83.22		0.73	64.26		18.96	97.73	
F&B (R)																		
OASIS	0.00	0.00	3,310.32	9.25	3,310.32	1,056.89	2.15	2,254.43	0.00	0.00	104,028.32	10.42	104,028.32	0.00	0.00	30,565.68	0.00	0.00
PANORAMA	0.00	0.00	2,183.95	6.10	2,183.95	2,368.39	4.83	184.44	0.00	0.00	58,401.51	5.85	58,401.51	0.00	0.00	5,333.58	0.00	0.00
BAR PISCINA	0.00	0.00	2,114.18	5.91	2,114.18	1,399.32	2.86	714.86	0.00	0.00	53,264.19	5.33	53,264.19	0.00	0.00	0.00	0.00	0.00
SALITOS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.86	0.00	25.86	0.00	0.00	0.00	0.00	0.00
LUNA BEACH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,991.85	1.80	17,991.85	0.00	0.00	0.00	0.00	0.00
MOONLIGHT	0.00	0.00	537.82	1.50	537.82	1,484.95	3.03	947.13	0.00	0.00	39,577.70	3.96	39,577.70	0.00	0.00	0.00	0.00	0.00
BANQUETES	0.00	0.00	3,114.55	8.70	3,114.55	0.00	0.00	3,114.55	0.00	0.00	62,602.88	6.27	62,602.88	0.00	0.00	0.00	0.00	0.00
SUPERMERCADO	0.00	0.00	3,217.31	8.99	3,217.31	6,724.43	13.72	3,507.12	0.00	0.00	102,650.93	10.28	102,650.93	0.00	0.00	0.00	0.00	0.00
Total F&B (R)	0.00		14,478.13		14,478.13	13,032.98		1,445.15	0.00		438,543.24		438,543.24	0.00		0.00	0.00	0.00
Avg. Room	0.00		40.44		40.44	26.60		13.84	0.00		43.92		43.92	0.00		0.00	0.00	0.00
Other (S)																		
MISCELANEOUS	0.00	0.00	193.81	0.54	193.81	890.91	1.82	697.10	0.00	0.00	25,670.94	2.57	25,670.94	0.00	0.00	0.00	0.00	0.00
GOLF	0.00	0.00	0.00	0.00	0.00	86.78	0.18	86.78	0.00	0.00	7,463.06	0.75	7,463.06	0.00	0.00	0.00	0.00	0.00
PARKING PROMENADE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,583.68	0.66	6,583.68	0.00	0.00	0.00	0.00	0.00
Total Other (S)	0.00		193.81		193.81	977.69		783.88	0.00		39,717.68		39,717.68	0.00		0.00	0.00	0.00
Avg. Room	0.00		0.54		0.54	2.00		1.45	0.00		3.98		3.98	0.00		0.00	0.00	0.00
Total Revenue	39,922.52		43,651.52		3,729.00	51,125.52		7,474.00	838,372.92		1,309,170.87		47,000.00	838,372.92		1,309,170.87		47,000.00
Avg. Room	82.48		121.93		39.45	104.34		17.59	82.48		131.11		131.11	82.48		131.11		131.11
RevPAR	86.04		62.05			79.31			86.04		85.14			86.04				
TRevPAR	86.04		93.47			109.24			86.04		134.15			86.04				
TRevPEC	0.00		42.75			36.36			0.00		47.37			0.00				

Budget

General

Date

21/10/2019

Days

7

Avg. Pax

☐

Diff Percentage

☐

Include Forecast

☐

Concept

Rooms

Rooms Block.

Availability Hotel

Rooms Occ.

Rooms Free of charge

Rooms House use

Rooms Hotel

Pax Hotel

% Occ. Hotel

Rooms TS

Pax TS

% Occ. TS

Total Rooms

Reports will be automatically issued as specified in the task scheduler and sent to the corresponding emails: CFO, COO, CA, ...

On the basis of all the previous data we will generate the corresponding reports.

Main menu / Budgeting / D.4. Weekly Report

User: admin1

Date: 21/10/2019 | General | Week: 15/10/2019 -> 21/10/2019

	Week							Month					
Concept	Budget	Avg. Room	Current	Avg. Room	Diff	Previous	Avg. Room	Diff		Budget	Avg. Room	Current	Avg. Room
Rooms	3871		3871		0	3871		0		11613		11613	
Rooms Block	0		12		12	0		12		0		37	
Availability Hotel	3248		3296		48	3264		32		9744		9759	
Rooms Occ.	2737		2505		232	2929		424		8211		8168	
Rooms Free of charge	0		0		0	0		0		0		0	
Rooms House use	28		0		28	0		0		84		0	
Rooms Hotel	2765		2505		260	2929		424		8295		8168	
Pax Hotel	0		6751		6751	7875		1124		0		21653	
% Occ. Hotel	71.43		64.91		6.52	75.67		10.75		71.43		70.56	
Rooms TS	623		563		60	607		44		1869		1817	
Pax TS	0		1854		1854	1959		105		0		5987	
% Occ. TS	16.09		14.59		1.50	15.68		1.09		16.09		15.70	
Total Rooms	3388		3068		320	3536		468		10164		9985	
Total Pax	0		8605		8605	9834		1229		0		27640	
% Occ.	87.52		79.50		8.02	91.35		11.84		87.52		86.26	
Room Sales (H)													
Producción Habitaciones	240,915.64	71.11	206,056.48	67.16	34,859.16	230,975.28	65.32	24,918.80		722,746.92	71.11	718,255.95	71.93
Producción TS	38,542.00	11.38	34,906.00	11.38	3,636.00	1,216.62	0.34	33,869.18		115,626.00	11.38	112,654.00	11.28
TS Antiguo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Total Room Sales (H)	279,457.64		240,962.48		38,495.16	232,192.10		8,770.38		838,372.92		830,909.95	
Avg. Hotel	87.13		82.26		4.87	78.86		3.40		87.13		87.94	
Avg. TS	61.87		62.00		0.13	2.00		60.00		61.87		62.00	
Avg. Room	82.48		80.95		1.54	75.74		5.20		82.48		83.22	

100

<

1

>

admin1

Weekly / Decennial Report....., as indicated



Y&R Management Analysis – Budget Style USALI

Monthly Report



Budget

General

Year

2019

Compare

Real

Include Forecast

Real

Real Year Prev

Budget Year Prev

Main menu / Budgeting / D.C. Monthly Report

User: adminc1

Concept	Jan	Jan Real	Feb	Feb Real	Mar	Mar Real	Apr	Apr Real	May	May Real	Jun	Jun Real	Jul
Rooms	17143	17143	15484	15484	17143	17143	16590	16590	17143	17143	16590	16590	17143
Rooms Block.	0	0	0	1935	0	106	0	99	0	107	0	23	0
Availability Hotel	15128	15505	13552	11894	14446	14531	13290	13412	13671	13691	13830	13828	13826
Rooms Occ.	6882	7595	9268	8931	10664	11543	10920	11196	11780	10772	12600	12361	13020
Rooms Free of charge	0	0	0	0	0	0	0	0	0	0	0	0	0
Rooms House use	217	0	84	0	31	0	90	0	93	0	150	0	93
Rooms Hotel	7099	7595	9352	8931	10695	11543	11010	11196	11873	10772	12750	12361	13113
Pax Hotel	0	16977	0	19912	0	25299	0	31462	0	30893	0	38943	0
% Occ. Hotel	41.41	44.30	60.40	65.92	62.39	67.75	66.37	67.89	69.26				
Rooms TS	2015	1638	1932	1655	2697	2506	3300	3079	3472				
Pax TS	0	5342	0	5206	0	7991	0	10462	0				
% Occ. TS	11.75	9.55	12.48	12.21	15.73	14.71	19.89	18.67	20.25				
Total Rooms	9114	9233	11284	10586	13392	14049	14310	14275	15345				
Total Pax	0	22319	0	25118	0	33290	0	41924	0	42089	0	46309	0
% Occ.	53.16	53.86	72.88	78.13	78.12	82.46	86.26	86.56	89.51	82.87	93.49	91.15	95.84
Room Sales (H)													
Producción Habitaciones	387,960.97	387,350.83	535,991.40	510,905.42	683,773.82	681,757.79	882,210.90	933,974.69	1,105,735.90	961,358.41	1,593,143.10	1,488,849.54	2,147,969.85
Producción TS	125,674.00	1,088.31	119,908.04	349.81	167,214.00	0.00	204,537.90	0.00	215,016.00	466.18	170,748.00	186.00	205,964.00
TS Antiguo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Room Sales (H)	513,634.97	388,439.14	655,899.44	511,255.23	850,987.82	681,757.79	1,086,748.80	933,974.69	1,320,751.90	961,824.59	1,763,891.10	1,489,035.54	2,353,933.85
F&B (R)													
OASIS	0.00	15,890.34	0.00	17,860.25	0.00	24,172.52	0.00	32,240.31	0.00	26,694.74	0.00	33,540.26	0.00
PANORAMA	0.00	41,372.46	0.00	38,154.19	0.00	43,597.11	0.00	88,651.92	0.00	66,372.41	0.00	90,989.31	0.00
BAR PISCINA	0.00	0.00	0.00	0.00	0.00	1,370.46	0.00	39,026.62	0.00	84,410.86	0.00	99,456.68	0.00
SALITOS	0.00	0.00	0.00	40.00	0.00	0.00	0.00	0.00	0.00	20,899.41	0.00	39,451.61	0.00
LUNA BEACH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55,978.81	0.00	85,441.08	0.00
MOONLIGHT	0.00	11,160.78	0.00	15,023.73	0.00	6,270.77	0.00	20,593.77	0.00	32,824.05	0.00	48,046.53	0.00
BANQUETES	0.00	5,014.56	0.00	3,691.47	0.00	3,364.55	0.00	60,445.82	0.00	56,585.26	0.00	107,300.03	0.00
SUPERMERCADO	0.00	43,932.45	0.00	46,837.80	0.00	69,737.82	0.00	128,816.34	0.00	174,556.78	0.00	226,135.26	0.00
Total F&B (R)	0.00	117,370.59	0.00	121,607.44	0.00	148,513.23	0.00	369,774.78	0.00	518,322.32	0.00	730,360.76	0.00
Other (S)													
MISCELANEOUS	0.00	20,762.07	0.00	23,131.86	0.00	29,692.11	0.00	28,891.82	0.00	34,086.94	0.00	41,617.04	0.00
GOLF	0.00	14,992.07	0.00	5,833.06	0.00	20,950.33	0.00	9,798.02	0.00	6,530.58	0.00	49.59	0.00
PARKING PROMENADE	0.00	2,092.52	0.00	1,705.62	0.00	5,820.52	0.00	7,757.32	0.00	9,417.27	0.00	13,222.51	0.00
Total Other (S)	0.00	37,846.66	0.00	30,670.54	0.00	56,462.96	0.00	46,447.16	0.00	50,034.79	0.00	54,889.14	0.00
Total	513,634.97	543,656.39	655,899.44	663,533.21	850,987.82	886,733.98	1,086,748.80	1,350,196.63	1,320,751.90	1,530,181.70	1,763,891.10	2,274,285.44	2,353,933.85

adminc1

Comparison can be made

You can add the Forecast lines as is the case of this example



Y&R Management Analysis – Budget Style USALI

Budget Charts



The left sidebar contains the following filters:

- Budget:** General
- Concept:** Rooms Occ.
- Year:** 2019
- Include Forecast:** ☒
- Group by Month:** ☒

The dropdown menu for 'Concept' is open, showing a list of options including Rooms, Rooms Block, Availability Hotel, Rooms Occ. (highlighted), Rooms Free of charge, Rooms House use, Rooms Hotel, Pax Hotel, % Occ. Hotel, Rooms TS, Pax TS, % Occ. TS, Total Rooms, Total Pax, % Occ., Producción Habitaciones, Producción TS, TS Antiguo, Room Sales (H), and OASIS.

We can obtain a large number of graphs according to what we want to see

