



Net, remove OTA commissions.



NetADR: Net Average Daily Rate

NetRevPAR: Revenue per Average Room

NetARR: Total Revenue Per Available Room preview of the total revenue from all departments which the room can generate. While RevPar only takes account of the revenue generated by the rooms





NetADR, NetRevPAR, NetARR



Net. If we think we know the situation of our hotel, in many applications we can be surprised that it is not real, the reasons are that we are talking most of the time about an average price per room, when in reality and due to the greater dependence on the OTA's, they charge us a commission that we do not take into account. Seven Stars, solves this problem by discounting these commissions even if they have not "yet" reached us.

Reservations/stays given by the Hotel.

You must include the commissioner(s) and their percentage

The screenshot displays the 'Modification of Reservations' screen in the Class One software. The interface is divided into several sections:

- Header:** Includes navigation tabs (General, Rooming list), a breadcrumb trail (Main menu / Reservations / Stays / 1.4. Modification of Reservations), and user information (User: adminc1).
- Form Fields:**
 - Booker:** Agency (dropdown), NIF (1).
 - Code/Name:** EXPE, PEPXPRESS TOURISTIK.
 - Loyalty card:** (empty field).
 - Cardex:** (empty field).
 - Car plate:** (empty field).
 - Voucher:** 331852.
 - OTA ID:** (empty field).
 - # Booking:** 8332.
 - Contact:** (empty field).
 - Email:** (empty field).
 - Confirmed booking:** S.
 - Date Delay:** 25/10/2018.
 - Rate/Dis./Non refund.:** EXPE, 0.
 - Special conditions:** (empty field).
 - Invoice grouper:** (empty field).
 - Modification:** (checkbox).
 - Adv. payment / NR:** 0.00.
 - Creation date:** 25/10/2018.
 - Full credit:** N.
 - Payment type:** 2.
- Check in/Check out:**
 - Date/Time:** 16/03/2019, 00:00.
 - Via Check in:** (empty field).
 - Nights:** 7.
 - Date/Time:** 23/03/2019, 12:00.
 - Via Check out:** (empty field).
- Remarks:** (empty field).
- Channel/Segment:**
 - Channel:** (empty field).
 - Segm.:** 1.
 - Comm.1:** EXPE, 15 (highlighted with a red box).
 - Comm.2:** (empty field).
 - Comm.3:** (empty field).



NetADR, NetRevPAR, NetARR



Reservations/stays imported directly from OTA's, MR, CM, ...

It must be in the agency where they come in your CARDEX the corresponding percentage and when making the import already takes it directly.

Main menu / Master files / A.A. Agencies file User: admin1

PEXPRESS TOURISTIK

General Remarks Stats Rooms Services

Code EXPE

Name PEXPRESS TOURISTIK

Address 1 Rua Rafael Alberti, 6

Address 2

Zip 15172 Town La Coruña

Province Country DEU State

Mobile phone Spain (+34) 0049321263001

Phones Spain (+34) 0049321263001 Spain (+34) 0049321263001

Email ROL@fake.com

NIF DE814784275 Loyalty card

Contact ROLF ECKSTEIN

Web

VIP 0 Activity Sector Agency type Agency

Account 43002694 Max risk 0.00 Tax exempt ☒

Payment type 2 Days payment 21 Deferred bill. ☐ E-invoice

Credit balance 0.00 Outstanding balance 299635.91

Last room 36D Last visit 11/03/2019 18/03/2019 Creation date 06/10/2005

Corporate ☐ Updated in Corporate ☐ Black list ☐

Auth. Email ☐ Auth. SMS ☐

Invoice grouper

Special conditions

Last invoice 2019001612

Car plate

Channel

Segment

Matrix EXPE

Invoices L-Local Allotme L-Local

Voucher

% Commission 15.00 1-H

Rate 1 %Discount EXPE 0.00

Rate 2 %Discount

Rate 3 %Discount

Rate 4 %Discount

Rate 5 %Discount

Visit reason 1

Visit reason 2



NetADR, NetRevPAR, NetARR



Menú Principal / Booking y Planning / 6.4. Estado del hotel

Usuario: adminc1

Fechas entre: 16/01/2019 - 16/02/2019

Fecha	Hab. Max.	Hab. Btg.	Hab. Tot.	Hab. Ocup.	Hab. Rev.	Hab. Ocup. + Rev.	Externa	Cupo	Hab. Libre	% Ocup.	ADR	NetADR	RevPAR	NetRevPAR	Yield	Tot.ADR	TRevPAR	Pax	Hab. Ent.	Hab. Sal.	Salones	Eventos
2019-01-16 mié	149	0	149	17	17	34	0	32	115	22.82	61.92	60.99	14.13	13.92	0.84	64.05	14.62	37	17	2	0	
2019-01-17 jue	149	0	149	5	15	20	0	32	129	13.42	110.81	108.73	14.87	14.59	0.83	114.44	15.36	23	4	18	0	
2019-01-18 vie	149	0	149	3	6	9	0	32	140	6.04	169.67	165.70	10.25	10.01	0.84	176.34	10.65	15	8	17	0	
2019-01-19 sáb	149	0	149	2	3	5	0	32	144	3.36	104.72	101.92	3.51	3.42	0.75	116.72	3.92	11	1	5	0	
2019-01-20 dom	149	0	149	2	3	5	0	32	144	3.36	70.36	67.55	2.36	2.27	0.72	79.45	2.67	8	2	2	0	
2019-01-21 lun	149	0	149	2	13	15	0	32	134	10.07	67.34	64.82	6.78	6.53	0.85	72.85	7.33	19	12	2	0	
2019-01-22 mar	149	0	149	1	10	11	0	32	138	7.38	92.15	88.72	6.80	6.55	0.85	98.86	7.30	13	2	6	0	
2019-01-23 mié	149	0	149	1	11	12	0	32	137	8.05	64.32	61.99	5.18	4.99	0.85	69.94	5.63	14	2	1	0	
2019-01-24 jue	149	0	149	0	10	10	0	32	139	6.71	88.25	85.46	5.92	5.74	0.84	97.36						
2019-01-25 vie	149	0	149	0	7	7	0	32	142	4.70	125.52	120.13	5.90	5.64	0.84	139.56						
2019-01-26 sáb	149	0	149	0	4	4	0	32	145	2.68	114.42	111.96	3.07	3.01	0.65	133.28						
2019-01-27 dom	149	0	149	0	1	1	0	32	148	0.67	116.94	107.11	0.78	0.72	0.42	135.12						
2019-01-28 lun	149	0	149	0	2	2	0	32	147	1.34	64.09	67.14	0.86	0.77	0.92	81.82						
2019-01-29 mar	149	0	149	0	3	3	0	32	146	2.01	62.12	57.48	1.25	1.16	0.89	73.94						
2019-01-30 mié	149	0	149	0	6	6	0	32	143	4.03	61.06	56.62	2.46	2.28	0.87	70.91						
2019-01-31 jue	149	0	149	0	4	4	0	32	145	2.68	91.59	84.93	2.46	2.28	0.87	106.37						
2019-02-01 vie	149	0	149	0	7	7	0	32	142	4.70	68.05	64.24	3.20	3.02	0.85	78.18						
2019-02-02 sáb	149	0	149	0	5	5	0	32	144	3.36	81.27	77.12	2.73	2.59	0.58	102.54						
2019-02-03 dom	149	0	149	0	2	2	0	32	147	1.34	58.64	54.62	0.79	0.73	0.34	97.27						
2019-02-04 lun	149	0	149	0	0	0	0	32	149	0.00	0.00	0.00	0.00	-0.05	0.00	0.00						
2019-02-05 mar	149	0	149	0	2	2	0	32	147	1.34	56.78	51.83	0.76	0.70	0.81	60.90						
2019-02-06 mié	149	0	149	0	5	5	0	32	144	3.36	22.71	20.33	0.76	0.68	0.27	26.73						
2019-02-07 jue	149	0	149	0	16	16	0	32	133	10.74	47.78	47.66	5.13	5.12	0.52	71.54						
2019-02-08 vie	149	0	149	0	22	22	0	32	127	14.77	52.44	51.28	7.74	7.57	0.69	60.87						
2019-02-09 sáb	149	0	149	0	4	4	0	32	145	2.68	312.94	306.45	8.40	8.23	0.72	442.93						
2019-02-10 dom	149	0	149	0	3	3	0	32	146	2.01	19.39	15.11	0.39	0.30	0.21	25.18						
2019-02-11 lun	149	0	149	0	1	1	0	32	148	0.67	113.55	100.71	0.76	0.68	0.41	142.72						
2019-02-12 mar	149	0	149	0	1	1	0	32	148	0.67	55.37	55.37	0.37	0.37	0.79	67.19						
2019-02-13 mié	149	0	149	0	4	4	0	32	145	2.68	13.84	13.84	0.37	0.37	0.20	16.80						
2019-02-14 jue	149	0	149	0	1	1	0	32	148	0.67	55.37	55.37	0.37	0.37	0.20	67.19						
2019-02-15 vie	149	0	149	0	8	8	0	32	141	5.37	65.01	63.66	3.49	3.42	0.83	72.39						
2019-02-16 sáb	149	0	149	0	5	5	0	32	144	3.36	92.94	90.77	3.12	3.05	0.74	102.39						

15/01/2019

mar

16/01/2018

mar

Occup.

Días ↑

Mes/Año ↓

Current ↓

16.78

-3.85%

17.45

9.88

9.57%

9.91

8.90

-25.95%

12.02

Yield

Días ↑

Mes/Año ↓

Current ↓

0.83

-12.71%

0.95

0.82

-14.95%

0.96

0.84

-10.04%

0.93

Hab. Ocup.

Días ↑

Mes/Año ↓

Current ↓

25.00

-3.85%

26.00

14.71

9.57%

13.43

13.26

-25.95%

17.90

Menú Principal / KPI's Dashboard : 4.1. KPI's por Habitación

Usuario: adminc1

Ocup.			ADR			RevPAR			ARR		
Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año
16.78	9.88	8.90	58.17	57.05	76.85	9.76	5.63	6.32	15.03	12.76	13.98
-3.95%	9.97%	-25.95%	-6.44%	-39.99%	-7.86%	-7.86%	2.85%	-8.58%	-39.24%	13.47%	-2.19%
17.45	9.01	12.02	60.58	60.98	58.67	10.57	5.48	6.99	24.94	11.24	14.28

Yield			NetADR			NetRevPAR			NetARR		
Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año
0.83	0.82	0.84	58.17	57.05	74.78	9.76	5.63	6.23	15.03	12.76	13.89
-12.71%	-14.95%	-10.04%	-1.40%	-3.80%	30.41%	-5.19%	4.99%	-9.54%	-39.06%	14.72%	-2.02%
0.95	0.96	0.93	59.00	59.31	57.34	10.29	5.36	6.89	24.66	11.12	14.18

Hab. Ocup.			Huéspedes			Niños			Cunas		
Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año
25.00	14.71	13.26	31.00	20.00	21.42	4.00	2.71	3.71	0.00	0.00	0.00
-3.85%	9.57%	-25.95%	3.33%	22.81%	-6.08%	-%	-%	1.17778%	-%	-%	-%
26.90	13.43	17.90	30.00	16.29	22.81	0.00	0.00	0.29	0.00	0.00	0.00

B&B			HB			FB			AI		
Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año
14.00	7.57	11.29	4.00	2.29	0.74	0.00	0.29	1.32	0.00	0.00	0.00
-26.32%	-11.67%	-22.74%	-%	-30.43%	-77.23%	-%	0.00%	355.56%	-%	-%	-%
19.00	8.57	14.61	0.00	3.29	0.00	0.00	0.29	0.29	0.00	0.00	0.00

RevPOR			TRevPAG_TRevPEC			Total Revenue		
Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año
89.56	126.69	146.44	72.23	94.98	105.35	2239	13.30K	64.56K
-37.33%	9.88%	24.35%	-41.68%	-1.87%	15.14%	-39.74%	13.47%	14.41%
142.90	115.29	117.76	123.85	96.79	91.50	3715	11.73K	65.95K

Room Sales			F&B Sales			Other Sales		
Current	Días	Mes/Año	Current	Días	Mes/Año	Current	Días	Mes/Año
1454	5872	29.19K	250.92	1043	4790	533.80	6390	30.58K
-7.86%	2.65%	-9.58%	22.04%	-26.99%	-30.89%	-72.41%	39.63%	14.41%
1575	5720	32.28K	205.60	1429	6932	1935	4576	26.73K

adminc1