Escenarios

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Agosto 2018

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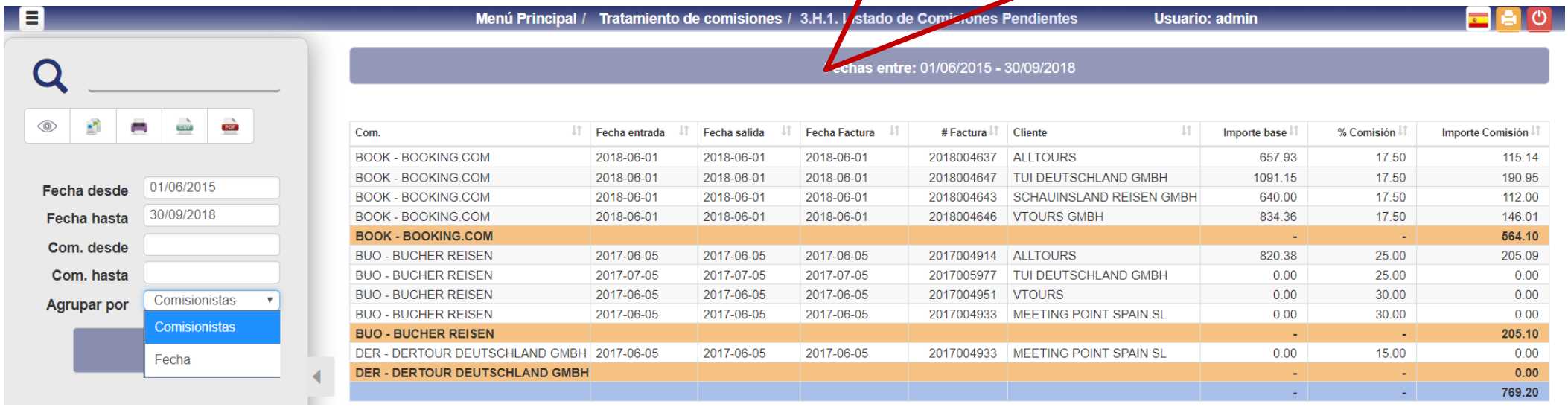
Entendemos por COMISIONISTAS aquellas entidades que nos cobran una COMISIÓN por enviarnos huéspedes al HOTEL y que normalmente no se les factura a ellos (OTA's, CM, GDS, CRS, MR, …). Es importante que dichos COMISIONISTAS, estén censados en AGENCIAS, y que se ponga su porcentaje de comisión en su ficha, ya que al poseer interface con OTA's y Channel Manager, …, en las que las reservas entran automáticamente no suelen suministrar dicha comisión en su interface xml.

En muchas partes del programa hablamos de Net (Netos), es decir se restarían dichas comisiones en los ADR, RevPAR; …



Com.	Fecha entrada	Fecha salida	Fecha Factura	# Factura	Cliente	Importe base	% Comisión	Importe Comisión
BOOK - BOOKING.COM	2018-06-01	2018-06-01	2018-06-01	2018004637	ALLTOURS	657.93	17.50	115.14
BOOK - BOOKING.COM	2018-06-01	2018-06-01	2018-06-01	2018004647	TUI DEUTSCHLAND GMBH	1091.15	17.50	190.95
BOOK - BOOKING.COM	2018-06-01	2018-06-01	2018-06-01	2018004643	SCHAUINSLAND REISEN GMBH	640.00	17.50	112.00
BOOK - BOOKING.COM	2018-06-01	2018-06-01	2018-06-01	2018004646	VTOURS GMBH	834.36	17.50	146.01
BOOK - BOOKING.COM						-	-	**564.10**
BUO - BUCHER REISEN	2017-06-05	2017-06-05	2017-06-05	2017004914	ALLTOURS	820.38	25.00	205.09
BUO - BUCHER REISEN	2017-07-05	2017-07-05	2017-07-05	2017005977	TUI DEUTSCHLAND GMBH	0.00	25.00	0.00
BUO - BUCHER REISEN	2017-06-05	2017-06-05	2017-06-05	2017004951	VTOURS	0.00	30.00	0.00
BUO - BUCHER REISEN	2017-06-05	2017-06-05	2017-06-05	2017004933	MEETING POINT SPAIN SL	0.00	30.00	0.00
BUO - BUCHER REISEN						-	-	**205.10**
DER - DERTOUR DEUTSCHLAND GMBH	2017-06-05	2017-06-05	2017-06-05	2017004933	MEETING POINT SPAIN SL	0.00	15.00	0.00
DER - DERTOUR DEUTSCHLAND GMBH						-	-	**0.00**
						-	-	**769.20**

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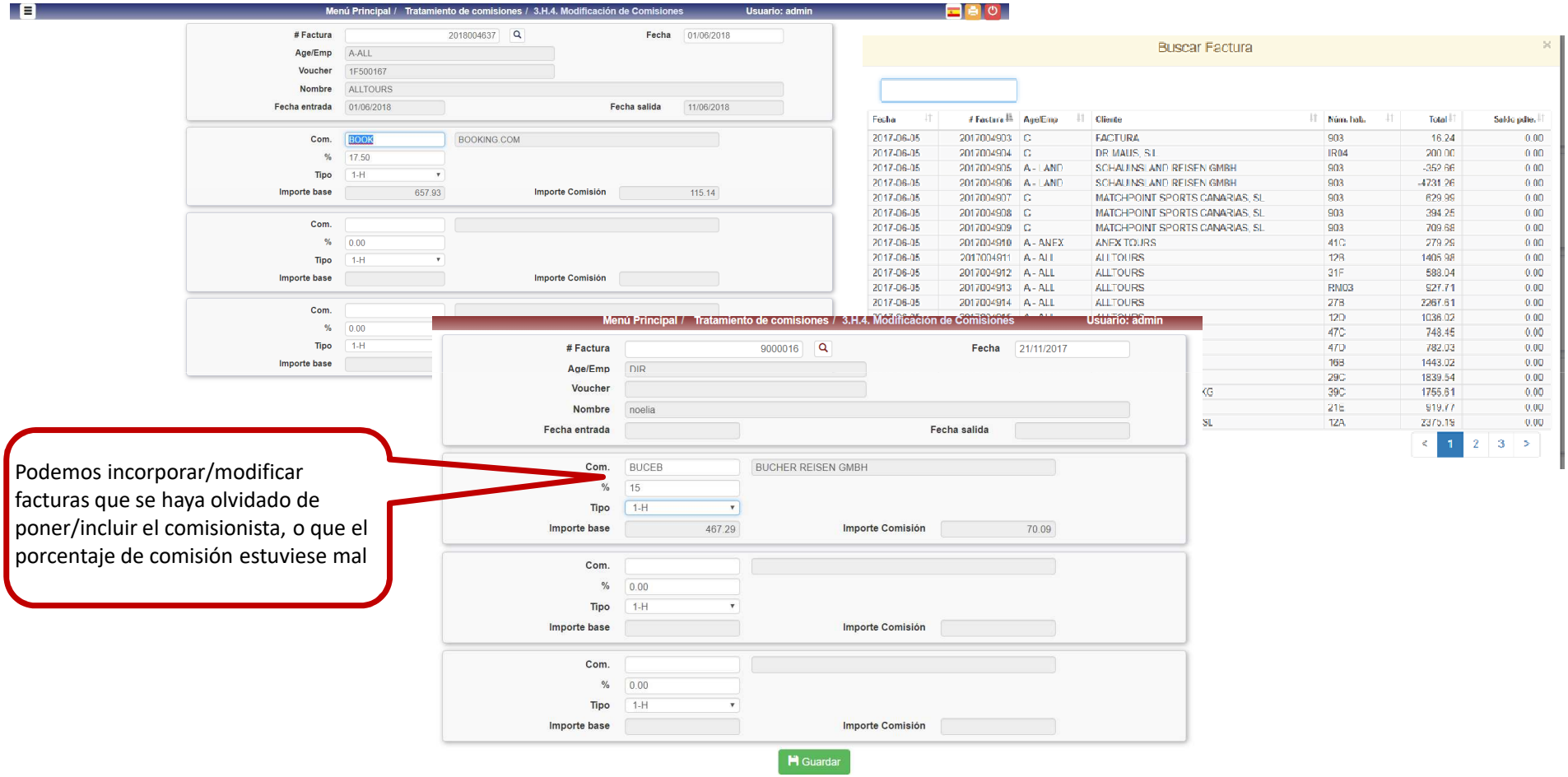

Podemos incorporar/modificar facturas que se haya olvidado de poner/incluir el comisionista, o que el porcentaje de comisión estuviese mal

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Menú Principal / Booking y Planning / 6.4. Estado del hotel Usuario: admin

Fechas entre: 05/06/2018 - 05/07/2018

Fecha	Hab. Max.	Hab. Blq.	Hab. Tot.	Hab. Ocup.	Hab. Rsv.	Hab. Ocup. + Rsv.	Externa	Cupo	Hab. Libre	% Ocup.	ADR	NetADR	RevPAR	NetRevPAR	Yield	Tot.ADR	TRevPAR	Pax	Hab. Ent.	Hab. Sal.	Salones	Eventos
2018-06-05 mar	310	1	309	263	29	292	0	0	17	94.50	25.21	25.21	23.82	23.82	1.00	53.17	50.24	675	29	5	0	
2018-06-06 mié	310	1	309	250	44	294	0	0	15	95.15	25.97	25.97	24.70	24.70	1.00	54.20	51.57	676	16	14	0	
2018-06-07 jue	310	1	309	225	71	296	0	0	13	95.79	27.[illegible]	27.46	26.31	26.31	1.00	56.99	54.60	697	30	28	0	
2018-06-08 vie	310	1	309	205	98	303	0	0	6	98.06	[illegible]	26.96	26.43	26.43	1.00	57.32	56.20	715	27	20	0	
2018-06-09 sáb	310	1	309	142	162	304	0	0	5	98.38	[illegible].28	31.28	30.77	30.77	1.00	65.02	63.97	723	65	64	0	Fuerteventura
2018-06-10 dom	310	1	309	137	172	309	0	0	0	100.[illegible]	26.11	26.11	26.11	26.11	1.00	52.97	52.97	728	10	5	0	Fuerteventura
2018-06-11 lun	310	0	310	99	210	309	0	0	1	[illegible]	29.01	29.01	28.92	28.92	1.00	60.62	60.42	730	40	40	0	Fuerteventura
2018-06-12 mar	310	0	310	85	222	307	0	0	3	[illegible]	27.49	27.49	27.22	27.22	1.00	57.59	57.03	725	17	19	0	Fuerteventura
2018-06-13 mié	310	0	310	72	234	306	0	0	4	[illegible]71	27.72	27.72	27.36	27.36	1.00	58.36	57.61	720	23	24	0	Fuerteventura
2018-06-14 jue	310	0	310	57	245	302	0	0	[illegible]	97.42	28.55	28.55	27.81	27.81	1.00	60.24	58.68	713	27	31	0	Fuerteventura
2018-06-15 vie	310	0	310	44	262	306	0	0	[illegible]	98.71	28.18	28.18	27.81	27.81	1.00	59.99	59.22	723	35	31	0	Fuerteventura
2018-06-16 sáb	310	0	310	20	283	303	0	0	[illegible]	97.74	31.29	31.29	30.58	30.58	1.00	66.22	64.72	722	64	67	0	Fuerteventura
2018-06-17 dom	310	0	310	17	275	292	0	[illegible]	[illegible]	94.19	26.84	26.84	25.29	25.29	1.00	58.40	55.01	700	2	13	0	
2018-06-18 lun	310	0	310	7	287	294	0	[illegible]	16	94.84	28.79	28.79	27.31	27.31	1.00	62.82	59.58	717	41	39	0	
2018-06-19 mar	310	0	310	7	300	[illegible]	[illegible]	[illegible]	[illegible]	99.03	26.99	26.99	26.73	26.73	1.00	59.17	58.60	762	33	20	0	
2018-06-20 mié	310	0	310	7	293	[illegible]	[illegible]	[illegible]	[illegible]	96.77	26.89	26.89	26.02	26.02	1.00	58.55	56.66	744	10	17	0	
2018-06-21 jue	310	0	310	6	306	[illegible]	[illegible]	[illegible]	[illegible]	100.00	27.40	27.40	27.58	27.58	1.00	59.71	60.10	781	38	26	0	
2018-06-22 vie	310	0	310	5	288	[illegible]	[illegible]	[illegible]	[illegible]	94.52	28.84	28.84	27.26	27.26	1.00	63.11	59.65	750	19	38	0	
2018-06-23 sáb	310	0	310	4	307	[illegible]	[illegible]	[illegible]	[illegible]	100.00	30.63	30.63	30.73	30.73	1.00	68.31	68.53	827	75	57	0	
2018-06-24 dom	310	0	310	4	311	[illegible]	[illegible]	[illegible]	[illegible]	100.00	26.16	26.16	26.58	26.58	1.00	59.25	60.20	840	7	3	0	
2018-06-25 lun	310	0	310	2	303	[illegible]	[illegible]	[illegible]	[illegible]	98.39	29.60	29.60	29.12	29.12	1.00	68.41	67.30	831	34	44	0	
2018-06-26 mar	310	0	310	2	300	302	0	0	8	97.42	28.68	28.68	27.94	27.94	1.00	69.60	67.80	820	29	32	0	
2018-06-27 mié	310	0	310	2	300	302	0	0	8	97.42	27.48	27.48	26.77	26.77	1.00	68.40	66.64	817	16	16	0	
2018-06-28 jue	310	0	310	2	286	288	0	0	22	92.90	30.29	30.29	28.14	28.14	1.00	76.30	70.89	815	27	41	0	
2018-06-29 vie	310	0	310	2	288	290	0	0	20	93.55	29.01	29.01	27.14	27.14	1.00	74.42	69.62	827	33	31	0	
2018-06-30 sáb	310	0	310	1	251	252	0	0	58	81.29	52.88	52.88	42.98	42.98	1.00	108.08	87.86	738	38	76	0	
2018-07-01 dom	310	0	310	1	249	250	0	0	60	80.65	42.17	42.17	34.01	34.01	1.00	87.75	70.77	738	5	7	0	
2018-07-02 lun	310	0	310	1	242	243	0	0	67	78.39	48.39	48.39	37.93	37.93	1.00	101.25	79.36	721	35	42	0	
2018-07-03 mar	310	0	310	1	242	243	0	0	67	78.39	45.23	45.23	35.46	35.46	1.00	95.34	74.74	728	23	23	0	
2018-07-04 mié	310	0	310	1	241	242	0	0	68	78.06	44.44	44.44	34.69	34.69	1.00	94.28	73.60	737	15	16	0	
2018-07-05 jue	310	0	310	1	240	241	0	0	69	77.74	44.98	44.98	34.97	34.97	1.00	93.39	72.60	726	17	18	0	

NetADR, descontando comisiones OTA's

En diferentes reports de la Aplicación veremos la palabra Net o Neto, es cuando descontamos las comisiones de la OTA's